| Revenue Calculculator: 8.9million acres as 160 bu/acre yield Plus \$400,000 on farm stocks | | |
|--|---------------------------|--------------|
| Category | June Approved FY 23-24 | |
| Beginning Cash Balance | \$ | 2,107,290.90 |
| REVENUE | | |
| Corn Fees | \$ | 6,550,400.00 |
| Additional corn fees (FSA) | \$ | 100,000.00 |
| Investment Interest | \$ | 50,000.00 |
| Other Revenue | \$ | 60,000.00 |
| Total Revenue | \$ | 6,760,400.00 |
| Total Available Cash | \$ | 8,867,690.90 |

| Category | |
|--------------------------------------|--------------------|
| <u>EXPENDITURES</u> | |
| | |
| International Marketing: | |
| USGC | \$ 876,891.00 |
| USGC Intern | \$ 6,500.00 |
| USGC International Intern (\$12,500) | |
| | |
| USGC Subtotal | \$ 883,391.00 |
| | |
| U.S. Meat Export Federation (USMEF) | \$ 700,000.00 |
| USMEF-Unobligated | |
| USMEF-Intern | \$ 6,500.00 |
| | |
| USMEF Subtotal | \$ 706,500.00 |
| | |
| | |
| NDA-Corn Promotion | \$ 35,000.00 |
| International Trade Supplemental | \$ 15,000.00 |
| Total International Marketing | \$ 1,639,891.00 |

| Category | |
|------------------------------------|--------------------|
| Domestic Marketing: | |
| National Corn Growers Assn (NCGA) | \$ 1,215,000.00 |
| NCGA - WDC/St Louis Intern Program | \$ 13,000.00 |
| | |
| NCGA Subtotal | \$ 1,228,000.00 |
| | |
| Nebraska Corn Growers Assn | \$ 150,000.00 |
| NeCGA Project Specific Programs | \$ 181,650.00 |
| NeCGA Intern Program | \$ 15,000.00 |
| NeCGA Subtotal | \$ 346,650.00 |
| | |
| Total Domestic Marketing | \$ 1,574,650.00 |
| | |
| Government Relations Committee: | |
| GR Unobligated | \$ 5,000.00 |
| GR Subtotal | \$ 5,000.00 |

| Research & Stewardship Committee: | |
|--|------------------|
| | |
| Research Unobligated | |
| Nitrate / Water Quality / Climate Smart Research Unobligated | |
| Biodegradable Plastics Production from Ethanol Byproducts | |
| FY 21/22 Development of Extremase Enzyme | |
| Field to Market Membership | \$ 5,000.00 |
| Genomes to Fields | \$ 58,267.00 |
| Innovative Youth Corn Challenge | \$ 9,000.00 |
| NE On-Farm Research Program | \$ 66,500.00 |
| Peer Reviews - Research Proposals | \$ 4,000.00 |
| PRX Marketing Intelligence Reporting | \$ 8,000.00 |
| Research & Stewardship Communications | \$ 10,000.00 |
| UNL-Testing Ag Performance Solutions (TAPS) | \$ 52,000.00 |
| Improving UNL Nitrogen Algorithm with the 4Rs Nitrogen Managemen | \$ 84,095.00 |
| Interseeding cover crops into early vegetative stage corn | \$ 66,534.00 |
| Ag Literacy Festivals | \$ 7,500.00 |
| Mitigating tar spot disease in Nebraska irrigated corn | \$ 70,592.00 |
| Toward improved understanding of Crown Rot disease in corn | \$ 39,810.00 |
| Using Corn Starch and Corn Oil to Manufacture High-Capacity Lithium- | \$ 90,000.00 |
| Impact of constant vs variable inclusions of MDGS on feedlot cattle pe | \$ 67,718.00 |
| Innovatice Corn Rootworm Mgt Corteva - UNL Collaboration | \$ 33,856.00 |
| Wood Carbon subsoil amendment for sustainable corn production on s | \$ 95,506.00 |
| | |
| Research Subtotal | \$ 768,378.00 |

| Market Development Committee: | |
|--|------------------|
| Market Development Unobligated | |
| RFA - \$6,000 | \$ 2,500.00 |
| Renewable Fuels Nebraska | \$ 2,000.00 |
| Ethanol Infrastructure Investment | \$ 750,000.00 |
| Grow Nebraska Dairy | \$ 15,000.00 |
| Illinois Corn - Kmoore Consulting | \$ 4,000.00 |
| In-State Pump Promotions | \$ 2,500.00 |
| Material Printing | \$ 2,000.00 |
| National Ethanol Conference Sponsorships | \$ 3,000.00 |
| PLA Promotion | \$ 13,000.00 |
| Transportation Assn/Waterways Council | \$ 3,200.00 |
| E30 Demonstration | \$ 20,000.00 |
| Market Development Subtotal | \$ 817,200.00 |

| Communications Committee: | |
|--|--------------------|
| AgCeptional Women's Conference | \$ 1,500.00 |
| Big 10 Network Promotion | \$ 250,000.00 |
| Center for Food Integrity | \$ 5,500.00 |
| CommonGround | \$ 60,000.00 |
| Neb. Corn Joint Newsletter | \$ 15,000.00 |
| Neb. Corn Radio Report | \$ 1,300.00 |
| Nebraska Farmer Insert | \$ 7,000.00 |
| Nebraska Press Association | \$ 1,725.00 |
| Print Advertising | \$ 20,000.00 |
| Social Media Marketing | \$ 3,000.00 |
| Women in Ag Sponsorship | \$ 2,750.00 |
| Creative / Unallocated | \$ 80,000.00 |
| CommonGround - Karen contract through September 30 | \$ 3,126.00 |
| Market Journal | \$ 15,000.00 |
| Research - SA | \$ 45,000.00 |
| Creative - SA | \$ 200,000.00 |
| Paid Media -SA | \$ 338,300.00 |
| Paid Social Media -SA | \$ 12,000.00 |
| Web Content/SEO - SA | \$ 70,000.00 |
| Monthly Technical Web Maintenance - SA | \$ 1,200.00 |
| Talent Licensing 2023 - SA | \$ 30,500.00 |
| Big 10 Facilitation/Mentoring | \$ 5,000.00 |
| Youth Resources | \$ 10,000.00 |
| Photography | \$ 15,000.00 |
| State Fair/State FFA Convention | \$ 5,000.00 |
| Communications Subtotal | \$ 1,197,901.00 |

| Corn Board Expenses: | \$ 75,000.00 |
|---|------------------|
| | |
| Administration: | |
| DAS Accounting | \$ 3,625.00 |
| Misc. Operating Exp | \$ 36,000.00 |
| Office Equipment | \$ 15,000.00 |
| Office Rent | \$ 59,000.00 |
| Staff Salaries and Benefits | \$ 570,000.00 |
| Staff Training | \$ 5,000.00 |
| Supplies and Materials | \$ 2,000.00 |
| NDA Administrative Services (Budget, Financing, Audit, Fee) | \$ 38,350.00 |
| Administration Subtotal | \$ 728,975.00 |
| | |
| Promotion/Education: | |
| Conf/Trade Shows/Exhibit Booths/Promo items | \$ 20,000.00 |
| E-85 Vehicles | \$ 15,000.00 |
| Misc. Operating Exp | \$ 6,000.00 |
| Postage & DAS Surcharge | \$ 1,000.00 |
| Printing & Copying | \$ 1,000.00 |
| Promotional Awards & Grants | \$ 15,000.00 |
| Telephone | \$ 6,000.00 |
| Staff Travel | \$ 50,000.00 |
| | |
| Promotion/Education Subtotal | \$ 114,000.00 |
| | |

| Additional Programs: | |
|--|------------------|
| Ad Agency - Strategic America | \$ 200,000.00 |
| AFA Program | \$ 15,000.00 |
| A-FAN | \$ 200,000.00 |
| Ag in the Classroom - NE Foundation Ag Awareness | \$ 50,000.00 |
| Ag Sack Lunch | \$ 27,275.00 |
| Cattlemen Sponsorships | \$ 3,000.00 |
| FFA Foundation Corporate Sponsorship | \$ 5,000.00 |
| LEAD | \$ 22,500.00 |
| LEAD Participation Fee | \$ 1,250.00 |
| D.C. Leadership Program | \$ 10,000.00 |
| NAYI (Sponsorship & Bus Tour) | \$ 10,000.00 |
| NE Cattlemen Foundation Steer Challenge | \$ 1,000.00 |
| NE Youth Beef Symposium (NYBLS) | \$ 2,500.00 |
| DED Japan Office | \$ 5,000.00 |
| Iowa Renewable Fuels Association | \$ 2,500.00 |
| NCGA President's Recognition | \$ 5,000.00 |
| Fremont Corn Expo | \$ 4,200.00 |
| Additional Programs Subtotal: | \$ 555,025.00 |

| General Unobligated | \$ 150,000.00 |
|---------------------|--------------------|
| Carryover | |
| | |
| Total Expenses | \$ 7,626,020.00 |
| | |
| | |
| Ending Cash Balance | \$ 1,241,670.90 |