

Revenue Calculation: 8.9 million acres at 170 bu/acre yield

Category	Budget FY 19-20
Beginning Cash Balance	\$ 2,319,200.22
Revenue	
Corn Fees	\$ 6,959,800.00
Additional corn fees	\$ 500,000.00
Investment Interest	\$ 62,000.00
Other Revenue	\$ 60,000.00
Total Revenue	\$ 7,581,800.00
Total Available Cash	\$ 9,901,000.22
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Category	Budget FY 19-20
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Category	
EXPENDITURES:	
International Marketing:	
USGC	\$ 735,000.00
Expanding Ethanol Export	\$ 200,000.00
USGC Intern	\$ 6,000.00
USGC International Intern (\$12,500)	\$ 12,500.00
sub-total USGC	\$ 953,500.00
USMEF	\$ 580,000.00
USMEF-Unobligated	\$ 75,000.00
USMEF-Intern	\$ 6,000.00
sub-total USMEF	\$ 661,000.00
USAPEEC	\$ 7,000.00
NDA-Corn Promotion	\$ 40,000.00
International Trade Supplemental	\$ 40,000.00
Total International Marketing	\$ 1,701,500.00

Category	Budget FY 19-20
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Category	
Domestic Marketing:	
NCGA	\$ 876,000.00
NCGA Farms of the Future	\$ 4,500.00
NCGA Portfolio	\$ 603,000.00
NCGA - WDC/St Louis Intern Program	\$ 12,000.00
Subtotal	\$ 1,495,500.00
Nebraska Corn Growers Assn	\$ 362,060.00
Joint Committee	\$ 5,100.00
Subtotal	\$ 367,160.00
Government Relations Committee:	
Unobligated	\$ 15,000.00
Total Domestic Marketing	\$ 1,877,660.00

Category	Budget FY 19-20
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Category	
RESEARCH	
Research Unobligated	\$ 25,000.00
Addressing Critical Corn Pests	\$ 38,724.00
Cover Crop Impacts on Soil Health	\$ 101,891.00
Detection of Xanthomonas	\$ 72,030.00
Evaluation of distillers grains with steam-flaked corn	\$ 52,668.00
Field to Market Membership	\$ 5,000.00
Genomes to Fields	\$ 56,460.00
High Value Plastics from Corn Kernel Fiber	\$ 82,376.00
Innovative Youth Corn Challenge	\$ 9,550.00
Iowa Corn Monoethylene Glycol (MEG)	\$ 150,000.00
NE On-Farm Research Program - glewen	\$ 50,495.00
Peer Reviews - Research Proposals	\$ 6,000.00
PRX Marketing Intelligence Reporting	\$ 8,000.00
Research & Stewardship Communications	\$ 25,000.00
SENSE Nitrogen Management	\$ 135,090.00
UNL-Testing Ag Performance Solutions (TAPS)	\$ 78,936.00
Water Sustainability (NEWBA)	\$ 50,000.00
Subtotal	\$ 947,220.00

Category	Budget FY 19-20
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Category	
Market Development Committee	
Unobligated Market Development	\$ 25,000.00
Memberships:	
Ace \$2,000	\$ 2,000.00
RFA - \$6,000	\$ 6,000.00
Gov. Biofuels - \$1,000	\$ 2,500.00
ASTM	\$ 75.00
Animal Ag Alliance	\$ 1,000.00
Renewable Fuels Nebraska	\$ 2,000.00
AAA Leads	\$ 1,500.00
AAE Working Group	\$ 15,000.00
American Ethanol Showcar & Biofuels trailer	\$ 10,000.00
Big Blue Mile Shootout	\$ 5,000.00
Blender Pump Incentive In-State	
Grant A	\$ 450,000.00
Grant B	\$ 200,000.00
Clean Fuels Omaha	\$ 20,000.00
Colorado Front Range MD	\$ 50,000.00
Farmer Irrigation Meetings	\$ 16,000.00
Grow Nebraska Dairy	\$ 25,000.00
In-State Pump Promotions	\$ 50,000.00
Material Printing	\$ 1,500.00
Mechanics & Retailers meetings	\$ 15,000.00
National Ethanol Conference Sponsorships	\$ 3,000.00
NCGA Crappie Masters	\$ 10,000.00
Neb State Fleet Demo	\$ 6,500.00
PLA Promotion	\$ 12,000.00
Transportation Assn/Waterways Council	\$ 4,500.00
Trucks & Bucks	\$ 3,000.00
Subtotal	\$ 936,575.00

Category	Budget FY 19-20
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Category	
Communications Committee:	
Unobligated	\$ 40,000.00
AAA Magazine Ads	\$ 16,977.90
AgCeptional Women	\$ 1,500.00
Ag Education Programming	\$ 100,000.00
AllOver Media (truck-side advertising in LNK/OMA)	\$ 30,750.00
Big 10 Network Promotion	\$ 600,000.00
Center for Food Integrity	\$ 11,000.00
Commonground	\$ 40,000.00
CornsTALK - (3 issues/year in all papers)	\$ 285,000.00
CornsTalk Digital Component	\$ 50,000.00
CornsTalk Nebraska Farmer Insert (16 pages)	\$ 27,500.00
TV Campaign	\$ 200,000.00
4-H Golden Clover Sponsorship	\$ 10,000.00
Husker Sports Network/IMG-Football	\$ 29,442.00
Mens Basketball	\$ 20,606.00
Baseball Pitching Change	\$ 12,075.00
Huskers.com pre roll	\$ 14,584.00
Lincoln Marathon	\$ 15,000.00
Livestock Publication Ads	\$ 7,511.60
Neb. Corn Joint Newsletter	\$ 15,000.00
Neb. Corn Radio Report	\$ 1,300.00
Nebraska Press Association	\$ 3,000.00
NET	\$ 17,250.00
Online Media Advertising	\$ 15,000.00
Radio Advertising	\$ 40,000.00
Rural Radio - Friday Five	\$ 11,960.00
Rural Radio-Husker Football	\$ 6,496.00
Rural Radio - News Events & Trade Missions	\$ 12,720.00
Social Media Marketing	\$ 8,000.00
State FFA	\$ 5,000.00
Unleaded 88 Video/Audio Production	\$ 30,000.00
Subtotal	\$ 1,677,672.50

Category	Budget FY 19-20
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Category	
Corn Board Expenses:	\$ 100,000.00
Administration:	
DAS Accounting	\$ 3,500.00
Misc. Operating Exp	\$ 35,000.00
Office Equipment	\$ 5,500.00
Office Rent	\$ 18,800.00
Staff Salaries and Benefits	\$ 534,606.00
Staff Training	\$ 2,000.00
Supplies and Materials	\$ 2,000.00
NDA Auditing	\$ 10,350.00
NDA Budet & Finance	\$ 18,550.00
NDA Fee Collection	\$ 9,450.00
Subtotal	\$ 639,756.00
Promotion/Education:	
Conf/Trade Shows/Exhibit Booths/Promo items	\$ 16,000.00
E-85 Vehicles	\$ 17,000.00
Misc. Operating Exp	\$ 12,000.00
Postage & DAS Surcharge	\$ 1,500.00
Printing & Copying	\$ 3,500.00
Promotional Awards & Grants	\$ 20,000.00
Telephone	\$ 12,000.00
Travel	\$ 60,000.00
Subtotal	\$ 142,000.00

Category	Budget FY 19-20
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Category	
In-State Programs:	
Ad Agency (TBD)	\$ 200,000.00
AFA Program	\$ 11,250.00
A-FAN	\$ 200,000.00
Ag Festivals - Neb Extension	\$ 7,500.00
Ag in the Classroom - NE Foundation Ag Awareness	\$ 50,000.00
Ag sack lunch	\$ 22,194.00
Cattlemen Sponsorships	\$ 2,050.00
FCCLA	\$ 2,500.00
FFA True Blue	\$ 5,000.00
Illinois Corn - Kmoore Consulting	\$ 8,000.00
LEAD	\$ 20,000.00
Leadership Program	\$ 20,000.00
Media & Ad Agency Serv. - D&A	\$ 24,000.00
NAYI (Sponsorship & Bus Tour)	\$ 10,000.00
NCGA President's Recognition	\$ 5,000.00
NE Cattlemen Foundation Steer Challenge	\$ 1,200.00
NE Youth Beef Symposium (NYBLS)	\$ 2,500.00
DED Japan Office	\$ 2,500.00
Prairie Loft	\$ 2,500.00
Program Contractual Services-Ginger	\$ 3,500.00
Sub-Total:	\$ 599,694.00

Category	Budget FY 19-20
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Category	
General Unobligated	\$ 250,000.00
Carryover	
Total Expenses	\$ 8,872,077.50
Ending Cash Balance	\$ 1,028,922.72